Salesforce Technical Architect

About IFI Professionals (Incubator Finance):

IFI Professionals provides managed FinTech services that help small to medium-size businesses grow their business. We offer outsourced managed services that deliver business insights that empower dynamic and growing companies to overcome challenges related to poor and untimely visibility. Our clients rely on us to lead their organization's business transformation benefiting from our team's vast experience and expertise. IFI is a leading FinTech system design, implementation, and integration service organization focused on providing sophisticated accounting, CRM, and analytics solutions across various industries.

"What it Means to Share the IFI Experience as an Employee"

We have gone to great lengths to ensure our employees feel respected, listened to, and have an opportunity to constantly learn new things and grow. In addition, we offer a flexible work schedule, so if you have a special event you want to attend you can leave early. We want you to have a good balance between work and your personal life.

For a third year in a row, we were awarded as being one of the Top 100 Best Employers and a Great Place to Work. In fact, 100% of our employees said IFI Professionals is a great place to work compared to 59% of employees at a typical US-based company.

Responsibilities:

This is a newly created career opportunity with lots of room for growth and skill development as this area of our business expands and evolves. In this position you will be responsible for:

- Providing hands-on design suggestions in complex development projects involving application development, migrations, integrations, and enhancements to existing applications.
- Assess and develop high-level conceptual design requirements and communicate technical design with developers and our Salesforce Analyst team. You'll assess detailed specifications against design requirements.
- Analyze cross-functional business processes, identify alternative solutions, assess feasibility, and recommend new approaches via Salesforce enablement.
- Build and run custom demonstrations and deliver Proof of Concepts (POC) using Salesforce.
- Develop and author technical business solutions, product presentations, and demonstrations.
- You should have the ability to grasp new business process and apply Salesforce Platform to develop software solutions (out of the box and on platform developed solutions).
- Ensure the Salesforce.com technical design aligns to overall enterprise architecture and scales well.
- Produce Architecture, high-level design documents and other artifacts.
- Evaluate possible application performance bottlenecks during the early stages of the implementation & recommend remedial measures.

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Requirements & Skills Needed to Be Successful:

- Bachelor's Degree in Business, Accounting or Economics preferred.
- A strong comprehension of general business operations.
- 2+ years of experience in application architecture and execution with Salesforce.
- 2+ years CRM/ERP consulting experience or Solution Engineer experience.
- Experience as a resource in the implementation lifecycle of a minimum of 3 to 5 CRM Projects.
- Demonstrated experience as a senior resource assisting in the definition of systems strategy, gathering and documenting business requirements, leading fit-gap analysis, as-is and to-be business process designs, conference room pilots (CRPs) functional configuration, UAT, and client user training.
- Basic understanding of multiple web technologies including XML, HTML, JavaScript, API, SQL, and/or Apex/Java
- Strong problem-solving skills
- Experience working in multiple industries and/or business verticals.
- An ability to hit the ground running in a fast-paced entrepreneur environment.
- Solid documentation skills and strong attention to details.
- An ability to multi-task, change focus quickly and an ability to solve problems.
- High degree of proficiency utilizing Microsoft Applications (Excel, Word, PowerPoint)

You'll Love Working Here Because:

- The benefits are great and have been expanded to include a 401k plan, summer hours, Life AD&D, Short-term and Long-term disability, along with our Core Benefits (medical, dental, vision, HSA). This list is not inclusive.
- The Diverse Culture - We believe that we make better decisions when our workforce reflects the diversity of the communities in which we operate. We strive to recruit and retain the brightest and best employees as we continue our journey forward.
- We provide state-of-the-art equipment including a stand-up desk, frequent team-building events and great programs that support our staff while working remotely. By the way, we were working remotely way before it was required, so we have that down too. Our remote employees very much feel they are connected to each other and the organization.
- The People - You will be surrounded by some of the most talented, supportive, smart, and kind leaders and teams -- people you can be proud to work with!
- We Care Deeply - We take time to be present and partner with our team and communities.
- We Strive to Move Upward & Are Forward Thinking - We navigate through ambiguity and go the extra mile.

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